Crestview Mutual Water Company Board of Directors - Board Meeting <u>TUESDAY, NOVEMBER 26, 2024, AT 5:30 P.M.</u> <u>Hampton Inn</u> <u>50 W. Daily Drive, Camarillo CA 93010</u> AGENDA

1. CALL TO ORDER: REGULAR MONTHLY BOARD MEETING AT 5:30 P.M

CONSENT AGENDA

- 2. MINUTES
 - > Board Meeting: Open Session and Executive Session Meeting Minutes October 22, 2024

ACTION ITEMS

- 3. 2024-2025 BUDGET AND CAPITAL EXPENDITURES
 > Review for Approval the 2024-2025 BUDGET, RATES and CAPITAL EXPENDITURES
- 4. AD HOC COMMITTEE to REVIEW the IMPACTS of the MOUNTAIN FIRE
 - Designate this Ad Hoc Committee of the Board. The role of the Ad Hoc Committee will be to understand the circumstances of the Mountain Fire, its impacts on Crestview, and to identify opportunities for Crestview's improvement.
- 5. CALLEGUAS AGREEMENT RESTRUCTURE
 - Authorize engineering analysis and design work as part of possible alternative approaches to the Calleguas agreement. Work to include, but not limited to, Crestview system resiliency, water treatment and compatibility options, and system capacity.

INFORMATION ITEMS

- 6. TREASURER'S REPORT
 - Report on Monthly Draft Financial Statements
- 7. PRESIDENT'S REPORT
 - ➢ Well 7 Update
- 8. SHAREHOLDERS' PUBLIC FORUM
 - Shareholders that wish to address the Board may speak for up to the agreed upon minutes on matters within the jurisdiction of the Board. With limited exceptions for brief responses and emergency matters, please recognize that the Board cannot discuss or act on matters that are not on this Agenda.
 - > If you have a question that Staff can answer, please email, or call Crestview at any time.

9. ADJOURNMENT OF REGULAR MONTHLY BOARD MEETING

1. CALL TO ORDER – EXECUTIVE SESSION IMMEDIATELY AFTER CONCLUSION OF OPEN SESSION

- 2. EXECUTIVE SESSION
 - Personnel Issues
 - ➢ Well #7 Site Selection
 - Third-Party Contracts
- 3. ADJOURNMENT OF EXECUTIVE SESSION

Please contact the Office at least 24 hours ahead of the meeting if you plan to attend.

Minutes of the Meeting of the Board of Directors of Crestview Mutual Water Company October 22, 2024

1. Convened Public Meeting

The meeting was called to order by President Dave Stephenson on Tuesday, October 22, 2024, at 5:37 p.m. for an in-person meeting at the Hampton Inn, 50 W. Daily Drive, Camarillo, CA.

Attendance and Quorum

Directors Present:	Dave Stephenson – President Alma Quezada – Vice President Laurie Bennett – Treasurer Frank Mezzatesta – Director
Directors Absent:	Steven Muro – Secretary
Staff/Counsel Present:	Durrell McAdoo – Water System Superintendent Ann DeMartini – Business Consultant Lauri Marino – Office Manager

2. Shareholders Public Forum

Ed Atsinger asked about the status of the Well #7 and Well #8 projects. Both of these items will be discussed in the President's report.

CONSENT AGENDA

3. Minutes

The minutes of the Regular Meeting and Executive Session of the Board of Directors of September 24, 2024, were presented. On a motion made by Director Alma Quezada and seconded by Director Frank Mezzatesta, the Board approved with three ayes and one abstention the following:

Resolved, that the minutes of the Regular Meeting and Executive Session of the Board of Directors of September 24, 2024, be accepted as presented.

INFORMATION ONLY

4. Superintendent's Report

Superintendent Durrell McAdoo reported that Water Treatment Operator Garrett Torres is currently on paternity leave. Superintendent McAdoo and Operator Erick Rivas are handling the duties in the district. A recent water leak on the service line at 144 Cerro Crest was repaired with minimal system down time. The lead and copper survey is now fully complete.

5. Business Consultant's Report

Business Consultant Ann DeMartini reported a conservative \$133,000 increase in net cash, but it may be closer to \$250,000 based on projections. Crestview's historical allocation was reduced to 686.48 acrefeet for next 5 years. Crestview is budgeting for partially relying on imported water purchases. Water rates may not have to be raised, but this is still under review. Crestview has interties with Cal American Water and Calleguas for emergencies. Calleguas is forecasting to sell Crestview 135 acre-feet for the upcoming water year. Discussion ensued. The goal is to be on time with water rates to establish any changes if needed in January; rates will be discussed at the next meeting in November.

6. Committee Updates

A report from the Cyber Auditors was received; the Technical Committee will present priorities at the next Board meeting. Director Frank Mezzatesta stated that overall, the Company is doing well. The Planning Committee is working on strategic planning and capital projects for the upcoming fiscal year.

7. Treasurer's Report

Treasurer Laurie Bennett reported that Crestview's cash balance is up from the prior month. The Company is keeping a close eye on expenses and spending wisely. The proforma budget model may help expedite the process of rate setting. Discussion ensued regarding higher usage from new developments within the district, specifically the Crestview Ranch development. Further discussion ensued regarding how the Tier rates are set with respect to potential Calleguas purchases.

8. President's Report

President Dave Stephenson reported that for Well 8, on Crestview Avenue, the execution date has passed. Crestview is working with Calleguas on a contract extension and reassessing the project to meet Calleguas' needs as an emergency water supply. Specifically, Crestview is looking at an extension of the contract, allowing for one year to look at an amendment to best meet Crestview's needs. Discussion ensued regarding the benefit of keeping a good relationship and partnership with Calleguas.

Ann DeMartini reported that for Well #7, Crestview is negotiating with a lead engineering firm to analyze the remaining sites with four engineering firms. The engineers have knowledge of Crestview's system. One is a CEQA engineering firm; another built the tanks at Crestview's Treatment Plant. The focus is to receive reliable unbiased costs for all sites for selection criteria. The study will be completed

in seven to eight weeks after commission; realistically looking at the first quarter of 2025 for a final decision. Urgency is needed in the event that Well 4 fails, as it will take time to build a new well.

9. Adjournment

On a motion made by Director Frank Mezzatesta, seconded by Director Laurie Bennett, and approved with four ayes, the regular meeting was adjourned at 6:24 p.m.

Call to Order – Executive Session at p.m.

1. Executive Closed Session

The Board in Executive Closed Session discussed the following matters:

- Personnel Matters The Board approved conducting performance appraisals for Company Staff in November and June of each year moving forward.
- Well #7 Site Selection No decisions were made; nothing to report.
- Third-Party Contracts No decisions were made; nothing to report.

2. Adjournment of Executive Session

On a motion made by Director , seconded by Director , and approved with four ayes, the Executive Session was adjourned at 8:15 p.m.

Shareholders in Attendance:

Ed Atsinger Roger Chittum Christopher Ono Mike Rolls

Submitted by,

Lauri Marino - Office Manager

Approved by,

Steven Muro – Secretary

FY2025 Budget Narrative - Prepared by the Crestview Finance Committee November 26, 2024

Assumptions - Budget Projections

Three budget scenarios were prepared. For the final budget, the Finance Committee recommends the 715AF budget. However, each budget was analyzed to ensure that any of these sales scenarios could handle the capital budget (with some use of reserves carried over from FY2024) and expected costs.

- Low Sales (High Rain 17.13 inches): 675AF adjusted to 645 AF with an expected short-term decrease in water use due to the Mountain Fire.
- Medium Sales (Average Rain 11.71 inches): 750AF adjusted to 715 AF with an expected short-term decrease in water use due to the Mountain Fire.
- **High Sales (Low Rain 7 inches):** 850AF adjusted to 810 AF with an expected short-term decrease in water use due to the Mountain Fire.

Note: Water Sales are 95% of Production and Water Purchases due to Crestview's average of 5% non-revenue water (Industry average is 7.12%).

Water Production Restrictions and the Need to Purchase Imported Water

Water production must adhere to the 686.48 AF limit due to the Fox Canyon Las Posas Valley adjudication's final judgment. We currently cannot carry over conservation credits. The allocation will be further reduced until a total reduction of 20% (575 AF) is achieved.

Calleguas Purchases during periods without Capacity Reservation Charges (CRC) are included in financial estimates. If we take water during the restricted period, we will incur an \$85,428 fixed CRC to the total annual budget. This cost is usually paid monthly over the year.

The key decision is how long to shut down wells to purchase Calleguas water in the late winter and spring. Winter rain levels will dictate this strategy.

By taking Calleguas Water currently (November 2024) due to the Mountain Fire, we are protecting the company from penalty charges for exceeding our allocation for the 2025 Water Year (October 1, 2024 - September 30, 2025). We had expected to take Calleguas Water in the winter as Crestview's normal use exceeds the Fox Canyon allocation. Note: Taking Calleguas Water in November counts towards the water year allocation. Thus, Crestview may be able to avoid taking Calleguas water in late winter/spring for the reduced allocation this water year. We need to monitor usage over the winter to determine this. By not taking the water in early 2025, we would significantly

FY2025 Budget Narrative - Prepared by the Crestview Finance Committee November 26, 2024

reduce expenditures for the year. However, imported water use is included for conservative budgeting purposes.

Changing Tier Size with No Change in Water Tier Prices or Service Fees

Current Tiers were based on Crestview's prior historical allocation of 717.42 AF as 8,000 gallons per tier. Since the billing system uses whole numbers only, the new tier level should be lowered to 7,000 gallons per Tier. This adjustment ensures that tier structures accurately reflect the reduced water allocation, promoting equitable cost distribution among customers. Furthermore, this tier level has been used in prior years in Crestview. Tier levels have gone as low as 4,000 gallons in drought times.

Overall Budget Scenarios and Lower Tier Impact

The attached pro forma budget details by sales level present the scenarios with a change in the tier level to 7Kgal and no change in unit prices or service fees. The incremental revenue from lowering the tiers is shown at the bottom of the proforma.

The Capital Budget is set at \$600K for FY2025. With this budget, we expect to use FY2024 operating reserves to a small extent to cover the expected expenditures.

Interest Income is projected to decrease even with higher anticipated cash balances and is conservatively estimating lower interest rates. The projection is for \$3,000 per month on average.

Most prior year costs are increased by 1% consistent with United Water Conservation District's projection assumptions except for those noted below:

Most prior year costs are increased by 1% consistent with United Water Conservation District's projection assumptions except for those noted below:

- Insurance increase 5% (Conservative Estimate from prior year actual)
- Auto Expense increase 5%
- Employee Costs 4% (Planned incremental increase overall costs)
- Dues and Subscriptions 10%
- Unanticipated Contingencies No Change
- Power Costs 4% increase (Same as Ventura Waterworks District 19)

Fixed Costs:

- Regulatory Compliance \$82K (Fox Canyon and WaterMaster Fees)
- Scheduled Repairs \$48K (Planning increased maintenance)

FY2025 Budget Narrative - Prepared by the Crestview Finance Committee November 26, 2024

- Water Purification \$38K (This may be more depending on new purification methods)
- Purchased Water \$2,129 per Acre Foot (Calleguas)
- Calleguas RTS (Ready To Serve) \$1,592 per month (Decrease effective 1/1/25)
- Outside Services \$137.2K (Business Manager and Landscape and Office Cleaner)
- Legal Expense Expected to be higher than the prior year due to increased project negotiations with Calleguas and Crestview's Capital Improvement Projects.
- Computer Expense \$31.5K (Planning to add the Zworld Contract)

Recommendation

The Finance Committee recommendation is that we lower the tier level from 8,000 gallons to 7,000 gallons. This tier level will be consistent for the future to match the percentage reduction in allocation moving forward. The reduced allocation notch down is anticipated to be every 5 years.

For the FY2025 budget purposes, we will lower the tiers from 8,000 gallons to 7,000 gallons. This will be fair to the lower water users and allow the higher use customers to cover the additional costs of importing water from Calleguas in the future. Maintaining the FY2024 prices and lowering the tiers is justified since the higher tiers are currently above the average cost per acre foot of imported water (Tier 2 \$2,770 and Tier 3 \$6,517 per acre foot versus imported water average cost of \$2,278). In the future, with the expectation of rising costs, the tier prices will need to be reviewed mid-budget year to ensure they are on track.

Lowering the tiers from 8,000 to 7,000 gallons will have the following incremental impact to the pro forma budget for 715 AF of sales:

• Average Sales (Average Rain Year) \$338,996 in additional water sales revenue coupled with a \$600,000 adjusted Capital Expenditure budget and/or fund reserve line-item budget \$78,151 to cover the budget shortfall.

To summarize, with the expectation of Calleguas purchases, the fact that we are now unable to carry over conservation credits moving forward, adjusting the tiers at this point is the most prudent method to budget for this FY2025. The tier adjustment will work out financially when we expect to need to take Calleguas water. We expect that we will have somewhere between a wet and average year this season and settled on the

FY2025 Budget Narrative - Prepared by the Crestview Finance Committee November 26, 2024

average season of 715AF of water sales as adjusted for projected from 750AF for expected lowered water sales

By lowering the tiers in the wet season, the shareholders will not feel the impact financially immediately. Overall, the change in tiers will provide about 29% more revenue as the average price per acre foot will increase from \$1940 per acre foot to \$2,509 per acre foot.

Finally, if the finance committee can set a minimum working capital cash balance (water agencies tend to use 6 months of average annual operating expense as a rule of thumb - estimated to be between \$900K and \$1.04Mil). FY2024 may have a carryover of cash to add to our Capital Expenditure to handle replacing damaged items not covered during the Mountain Fire and, as previously mentioned, a designated Reserve Fund moving forward.

Based on the pro forma budget for FY2025, the Finance committee determined that it was prudent to set the capital expenditure budget at \$600K. The following items are included in the budget:

- \$100,000 for computer, SCADA, and security upgrades.
- \$10,000 for a new Chlorine tank and liner at Well 6
- \$115,000 estimated debt service for a seven-year period at current interest rates for 2 auxiliary power generators for a well and booster station 2 at an estimated total cost of \$550,000.
- \$75,000 for capital improvements to the central office location such as driveway asphalt repair, repair exterior of office building, and gate replacement.
- \$300,000 for Well 7 project and public private partnership resilience projects with Calleguas MWD.

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6010 Office Utilities \$ 4,140 \$ 4,181 \$ 348<	4040		\$ 10,500	\$ 10,605	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 884	\$ 10,605
6011 Fiber Optic Internet \$ 2,040 \$ 2,060 \$ 172 \$ 133 \$ 133 \$	4056	Unanticipated Contingencies	\$ 3,000	\$ 3,000	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000
6015 Computer Expense \$ 5,100 \$ 5,202 \$ 433<	6010		\$ 4,140	\$ 4,181	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 348	\$ 4,181
6020 Office Expense \$ 6,600 \$ 6,666 \$ 556 \$ 566 \$ 556 \$ 566 \$ 556 \$ 566 <td>6011</td> <td>Fiber Optic Internet</td> <td>\$ 2,040</td> <td>\$ 2,060</td> <td>\$ 172</td> <td>\$ 2,060</td>	6011	Fiber Optic Internet	\$ 2,040	\$ 2,060	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 172	\$ 2,060
6022 Dues and Subscriptions \$ 3,995 \$ 4,395 \$ 4,395 \$ 4,395 \$ 4,395 \$ 3,66	6015	Computer Expense	\$ 5,150	\$ 5,202	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 433	\$ 5,202
4065/6065 Seminars & Training \$ 5,000 \$ 5,000 \$ 421 <t< td=""><td>6020</td><td>Office Expense</td><td>\$ 6,600</td><td>\$ 6,666</td><td>\$ 556</td><td>\$ 6,666</td></t<>	6020	Office Expense	\$ 6,600	\$ 6,666	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 556	\$ 6,666
6040 Telephone \$ 2,340 \$ 2,363 \$ 197	6022	Dues and Subscriptions	\$ 3,995	\$ 4,395	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 366	\$ 4,395
6045 Meeting Costs \$ 11,000 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,000 <t< td=""><td>4065/6065</td><td>Seminars & Training</td><td>\$ 5,000</td><td>\$ 5,050</td><td>\$ 421</td><td>\$ 5,050</td></t<>	4065/6065	Seminars & Training	\$ 5,000	\$ 5,050	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 421	\$ 5,050
6045 Meeting Costs \$ 11,000 \$ 11,100 \$ 11,100 \$ 11,100 \$ 11,100 \$ 926 <t< td=""><td>6040</td><td>Telephone</td><td>\$ 2,340</td><td>\$ 2,363</td><td>\$ 197</td><td>\$ 2,363</td></t<>	6040	Telephone	\$ 2,340	\$ 2,363	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 197	\$ 2,363
6070 Postage \$ 3,720 \$ 3,757 \$ 313 \$	6045		\$ 11,000	\$ 11,110	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 926	\$ 11,110
	6052	Bank Fees	\$ 2,500	\$ 2,525	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 2,525
Sub-Total \$ 192,210 \$ 229,614 \$ 19,135	6070	Postage	\$ 3,720	\$ 3,757	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 313	\$ 3,757
		Sub-Total	\$ 192,210	\$ 229,614	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 19,135	\$ 229,614

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	Legal and CPA Fees																			
6025	Professional Fees	\$	111,900	\$ 188,125	\$ 15	,260	\$ 15,260	\$ 15,260	\$ 20,260	\$ 15,260	\$ 15,260	\$ 1	5,260	\$ 15,260	\$ 15,260	\$ 15,260	\$	15,260	\$ 15,260	\$ 188,125
6025-1	Accounting	\$	7,400	\$ 11,000	\$	917	\$ 917	\$ 917	\$ 917	\$ 917	\$ 917	\$	917	\$ 917	\$ 917	\$ 917	\$	917	\$ 917	\$ 11,000
6025-2	Adjudication	\$	18,000	\$ 18,000	\$,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$	1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$	1,500	\$ 1,500	\$ 18,000
6025-3	Employee Handbook	\$	2,500	\$ 2,525	\$	210	\$ 210	\$ 210	\$ 210	\$ 210	\$ 210	\$	210	\$ 210	\$ 210	\$ 210	\$	210	\$ 210	\$ 2,525
6025-4	Election/Annual Meeting	\$	19,000	\$ 5,000	\$	-	\$-	\$ -	\$ 5,000	\$ -	\$-	\$	-	\$-	\$ -	\$-	\$	-	\$-	\$ 5,000
6025-5	General Counsel	\$	65,000	\$ 151,600	\$ 12	,633	\$ 12,633	\$ 12,633	\$ 12,633	\$ 12,633	\$ 12,633	\$ 1	2,633	\$ 12,633	\$ 12,633	\$ 12,633	\$	12,633	\$ 12,633	\$ 151,600
	Non-Cash Expenses																			
6080	Administrative Depreciation	\$	10,704	\$ 10,800	\$	900	\$ 900	\$ 900	\$ 900	\$ 900	\$ 900	\$	900	\$ 900	\$ 900	\$ 900	\$	900	\$ 900	\$ 10,800
4080	Operational Depreciation	\$	173,739	\$ 181,000	\$ 15	,083	\$ 15,083	\$ 15,083	\$ 15,083	\$ 15,083	\$ 15,083	\$ 1	5,083	\$ 15,083	\$ 15,083	\$ 15,083	\$	15,083	\$ 15,083	\$ 181,000
	Sub-Total	\$	184,443	\$ 191,800	\$ 15	,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 1	5,983	\$ 15,983	\$ 15,983	\$ 15,983	\$	15,983	\$ 15,983	\$ 191,800
	Total Costs	\$ 1,	,477,207	\$ 1,892,274	\$ 138	,618	\$ 133,075	\$ 208,008	\$ 175,701	\$ 155,174	\$ 148,646	\$ 15	51,196	\$ 160,221	\$ 156,125	\$ 155,827	\$ 1	58,039	\$ 151,643	\$ 1,892,274
	Deduct Depreciation	\$	184,443	\$ 191,800	\$ 15	,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 15,983	\$ 1	5,983	\$ 15,983	\$ 15,983	\$ 15,983	\$	15,983	\$ 15,983	\$ 191,800
	Total Cost Cash Basis	\$ 1,	,292,764	\$1,700,474	\$ 122	,635	\$ 117,092	\$ 192,024	\$ 159,718	\$ 139,191	\$ 132,663	\$ 13	5,213	\$ 144,238	\$ 140,141	\$ 139,844	\$ 1	42,056	\$ 135,659	\$ 1,700,474
	Capital Improvement Projects																			
	General Capital Projects	\$	265,557	\$ 600,000	\$ 50	,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 5	60,000	\$ 50,000	\$ 50,000	\$ 50,000	\$	50,000	\$ 50,000	\$ 600,000
	Grand Total Costs	\$ 1,	,558,321	\$ 2,300,474	\$ 172	,635	\$ 167,092	\$ 242,024	\$ 209,718	\$ 189,191	\$ 182,663	\$ 18	5,213	\$ 194,238	\$ 190,141	\$ 189,844	\$ 1	92,056	\$ 185,659	\$ 2,300,474
	Cash Basis:																			
	Excess (Loss) Revenues over Expenses	\$	(0)	\$ (78,151)	\$ (48	,094)	\$ (78,974)	\$ (116,401)	\$ (125,965)	\$ (29,585)	\$ 11,620	\$ 2	6,453	\$ 78,963	\$ 55,128	\$ 53,398	\$	66,267	\$ 29,038	\$ (78,151)

			LOW	MEDIUM	HIGH USE						Recommendation	of allocation of funds	
		AF	675.00	750.00	850.00		686.48	New Alloca	ition		from FY24 operating reserves to add to budget funds		
		1,000 Gallons	219,949.43	244,388.25	276,973.3		223,690,194.48	Gallons			for the capital proje	ects to cover any budget sh	ortfall.
Calleguas Imports in AF				97.00	197.00								
Callguas Charges				\$ 225,818	\$ 438,718								
Calleguas Cost Per 1,000 Gallons				\$ 7.14	\$ 6.83								
Calleguas Cost Per AF				\$ 2,328	\$ 2,227								
Tier 1	\$3.79	72.40%	\$ 603,532	\$ 670,592	\$ 760,004								
Tier 2	\$8.50	20.10%	\$ 375,784	\$ 417,537	\$ 473,209								
Tier 3	\$20.00	7.50%	\$ 329,924	\$ 366,582	\$ 415,460								
			\$ 1,309,240.15	\$ 1,454,711.28	\$ 1,648,672.79								
Average Revenue Per Acre Foot			\$ 1,940	\$ 1,940	\$ 1,940								
Tier 2 Revenue Per Acre Foot			\$ 2,770	\$ 2,770	\$ 2,770								
Tier 3 Revenue Per Acre Foot			\$ 6,517	\$ 6,517	\$ 6,517	1							

			LOW	MEDIUM	HIGH USE
7,000 Tier to account reduction in Allocation		AF	645.00	715.00	810.00
		1,000 Gallons	210,173.90	232,983.47	263,939.31
Calleguas Imports in AF				97.00	197.00
Callguas Charges				\$ 225,818	\$ 438,718
Calleguas Cost Per 1,000 Gallons				\$ 7.14	\$ 6.83
Calleguas Cost Per AF				\$ 2,328	\$ 2,227
Tier 1	\$3.79	63.40%	\$ 505,018	\$ 559,827	\$ 634,209
Tier 2	\$8.50	17.60%	\$ 314,420	\$ 348,543	\$ 394,853
Tier 3	\$20.00	19.00%	\$ 798,661	\$ 885,337	\$ 1,002,969
			\$ 1,618,099.39	\$ 1,793,707.08	\$2,032,031.80
Average Revenue Per Acre Foot			\$ 2,509	\$ 2,509	\$ 2,509
Tier 2 Revenue Per Acre Foot			\$ 2,770	\$ 2,770	\$ 2,770
Tier 3 Revenue Per Acre Foot			\$ 6,517	\$ 6,517	\$ 6,517
Incremental Increase in Revenue	Tier Reduction		\$ 308,859	\$ 338,996	\$ 383,359

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Total Liabilities and Equity	6,084,247							
	6 004 047	5,989,766		94,481	2%			Pumping
	5,545,503	5,054,518		30,385	270		Remaining	610.006
Equity	5,945,503	5,854,518		90,985	2%		9-25 use	
Total Liabilities	138,744	135,248		3,496	3%		7-25 use 8-25 use	
Long Term Liabilities (Loans)	128 744	(6,911)		6,911	-100%		6-25 use	
Other Current Liabilities	111,462	21,624		89,838		More payroll accruals	5-25 use	
Accounts Payable	27,282	120,535		(93,253)	-77%	Less operating expenses from PY	4-25 use	
Liabilities and Equity	27.000	120 525		(02.252)	770/		3-25 use	
							2-25 use	
Total Assets	6,084,247	5,989,766		94,481	2%		1-25 use	
Net Fixed Assets	4,020,599	4,197,914		(177,315)	-4%	Effect of depreciation	12-24 use	
Restricted Cash	200,000	200,000		(177.215)		Effect of degradiation	11-24 use	
Other Current Assets	30,669	84,089		(53,420)	-64%	Decrease in "Due from CMWD"	10-24 use	76.474
Accounts Receivable	196,708	201,280		(4,572)		Less water sales than last year this time Decrease in "Due from CMWD"	WY24-25	686.48
•					-2%			696.40
Assets Cash and Cash Equivalents - Note 2	1,636,271	1,306,482		Change 329,788	% Change 25%	Reason for Variance Balance sheet continues to improve	Allocation	
	10/31/24	10/31/23	by 333,69	1	1		New	
October 2024 Balance Sheet	The cash hale	nco incrosced	by SEE 00	0 from the m	ior month's	balance of \$1,580,381	FCGMA Allo	ocation:
FYTD = Fiscal Year to Date								
Note 1 - Budgeted Water sales are based on a	mount needed	to zero budge	t.					
Excluding Deprection	424,573	(3,095)	-13820%	0			(229,333)	-285%
Excess(Loss) Revenues over Expenses	247,797	(172,167)	-244%	(184,443)			(383,035)	-165%
Total Costs	1,371,563	1,376,230	0%	1,742,765	371,202		1,368,842	0%
Capital Improvement Projects	0	0	0%	265,557	265,557	No outlays to report	0	0%
Loss on Sale of Asset	0	0		0	0		(3,732)	-100%
Depreciation	176,776	169,073	5%	184,443	7,667		153,703	15%
Total Costs	1,194,787	1,207,158	-1%	1,292,765	97,978		1,211,407	-1%
Legal and Accounting Services	86,861	104,162	-17%	111,900	25,039	Less expense than budgeted	193,296	-55%
General and Adminstrative Costs	190,978	182,341	5%	192,210	1,232	More computer related expenses	247,775	-23%
Taxes, Permits and Licenses	87,839	66,286	33%	72,260	(15,579)	Fox Canyon GMA billed Watermaster fee	51,244	71%
General Insurance	32,969	30,371	9%	35,100	2,131	New policy expected to higher	26,703	23%
Employee Related Costs	534,229	538,362	-1%	565,750	31,521		327,164	63%
Other Operating Costs	107,610	129,426	-17%	141,199	33,589	Less Repairs than budgeted	203,880	-47%
Power	154,301	156,210	-1%	174,346	20,045	Current invoices may not be fully represented	161,346	-4%
Total Revenue	1,619,360	1,204,063	34%	1,558,322	(61,038)		985,807	64%
Interest and Other Income	52,394	37,400	40%	40,800		Interest earned higher than expected	32,358	
Water Sales (Note 1) and Service Fees	1,566,966	1,166,663	34%	1,517,522		Price increase and higher expected sales	953,449	
Percent Non-Revenue Water	5.29%	3%			1	Industry standard water loss 7.12%	7%	
Water Production in Acre Feet	634.779	558.767	14%				547.722	16%
Water Sales in Acre Feet	602.863	540.127	12%	October 24 w	ater sales wer	e 0% above budgeted sales	509.918	
Oct 2024 YTD Profit and Loss	FYTD Actual	FYTD Budget	Variance		Remaining		Actual	Variance
	0000	er 2024	%	FY 2024	Budget	Reason for Variance	October 2	
Crestview Mutual Water Company								

Description	Budget FY2023	Budget FY2024	Actual Oct- 24	Remaining Budget		24-Nov	PROJECTED
AF Sold (Average 95% of AF Pumped)		600.000	602.863			59.868	663
AF Pump		628.642	634.779			65.395	700
Water Revenue			FYTD			Projected	AF
Water Sales	\$2,022,506	\$ 1,247,521	\$ 1,240,115	\$7,406		\$ 116,084	1,356,199
Service Availability (tied to shares)	\$269,867	\$ 270,000	\$ 326,852	-\$56,852		\$ 32,299	359,151
	\$2,292,373	\$ 1,517,521	\$ 1,566,967	-\$49,446		\$ 148,383	1,715,350
Other Income			ACTUAL				
Field Services	\$3,600	\$ 3,600	\$ 490	\$3,110		\$ 300	790
Transfer Fees	\$1,200	\$ 1,200	\$ 1,000	\$200		\$ 100	1,100
Interest Income	\$25,314	\$ 36,000	\$ 50,904	-\$14,904		\$ 3,000	53,904
Sub-Total	\$30,114	\$ 40,800	\$ 52,394	-\$11,594		\$ 3,400	55,794
Total Revenue	\$2,322,487	\$ 1,558,321	\$ 1,619,361	-\$61,040		\$ 151,783	1,771,144
Power Costs tied to water use							
Power	\$164,290	\$ 174,346	\$ 154,301	\$20,044		\$ 16,284	170,585
Other Operational Related Costs							
Repairs - Unanticipated	\$24,000	\$ 36,000	\$ 24,424	\$11,576		\$ 3,000	27,424
Repairs - Scheduled	\$37,845	\$ 24,000	\$-	\$24,000		\$ 2,000	2,000
Supplies	\$6,600	\$ 10,000	\$ 8,319	\$1,681		\$ 833	9,152
Auto Expenses	\$11,352	\$ 11,500	\$ 10,287	\$1,213		\$ 958	11,245
Water Purification	\$54,989	\$ 38,179	\$ 45,267	-\$7,089		\$ 3,500	48,767
Water Purchased	\$27,079	\$ 21,520	\$ 19,313	\$2,207		\$ 1,793	21,106
Sub-Total	\$161,865	\$ 141,199	\$ 107,610	\$33,589		\$ 12,085	119,695
Employee Related Costs							
Workers Comp Insurance	\$9,178	\$ 16,500	\$ 20,312	-\$3,812	$\ \ $	\$ 1,375	21,687
Salary	\$256,848	\$ 415,550	\$ 394,457	\$21,093		\$ 34,629	429,086
Payroll Taxes	\$23,074	\$ 33,250	\$ 31,830	\$1,420	\mathbf{H}	\$ 2,771	34,601
Group Medical Insurance	\$49,536	\$ 63,050	\$ 53,391	\$9,659		\$ 5,254	58,646
Pension Expense	\$27,079	\$ 37,400	\$ 34,238	\$3,162	пп	\$ 3,117	37,354

Description	Budget FY2023		Budget		ctual Oct- 24	Remaining Budget			4-Nov	PROJECTED
Sub-Total	\$365,715		565,750	\$	534,229	\$31,521		\$	47,146	581,375
Insurance	+000,110	Ψ	000,100	Ť	001,220	<i>\\</i>		ll 🖤	47,140	001,070
General Insurance	\$30,000	\$	35,100	\$	32,969	\$2,131		\$	2,925	35,894
Taxes, Permits and Licenses										
Taxes & Permits, Licenses	\$27,875	\$	27,875	\$	21,483	\$6,392		\$	2,323	23,806
, ,		-		-			╢	\$ \$,	
Sewer Discharge Fees	\$216		240	\$	238	\$2		<u> </u>	20	258
Regulatory Compliance	\$44,875		44,145	\$	66,118	-\$21,973		\$ \$	3,679	69,797
Sub-Total	\$72,966	\$	72,260	\$	87,839	-\$15,579		\$	6,022	93,860
General and Administrative			407.000		77.000	A 40 007	₩		40.000	07.000
Outside Services	\$253,683		127,200	\$	77,203	\$49,997	₩	\$	10,600	87,803
Computer Expense - Operations	\$5,025		5,025	\$	38,776	-\$33,751	╢	\$	419	39,195
Telephone & Telemetry	\$10,200		10,500	\$	11,493	-\$993		\$	875	12,368
Unanticipated Contingencies	\$0	\$	3,000	\$	-	\$3,000	₩	\$	250	250
Office Utilities	\$3,180	-	4,140	\$	3,895	\$245	₩.	\$	345	4,240
Fiber Optic Internet	\$1,680		2,040	\$	2,245	-\$205		\$	170	2,415
Computer Expense	\$6,690	<u> </u>	5,150	\$	25,598	-\$20,448		\$	429	26,027
Office Expense	\$3,800	\$	6,600	\$	4,901	\$1,699		\$	550	5,451
Dues and Subscriptions	\$2,360	\$	3,995	\$	5,471	-\$1,476		\$	333	5,804
Seminars & Training	\$1,185	\$	5,000	\$	4,061	\$939		\$	417	4,478
Telephone	\$2,340	\$	2,340	\$	2,329	\$11		\$	195	2,524
Meeting Costs	\$12,000	\$	11,000	\$	5,531	\$5,469		\$	917	6,448
Bank Fees	\$2,500	\$	2,500	\$	5,234	-\$2,734		\$	208	5,442
Postage	\$3,720	\$	3,720	\$	4,241	-\$521		\$	310	4,551
Sub-Total	\$308,363	\$	192,210	\$	190,978	\$1,232		\$	16,018	206,996
Legal and CPA Fees							$\ $			
Professional Fees	\$90,000	\$	111,900	\$	86,861	\$25,039	$\ $	\$	9,325	96,186
Accounting		\$	7,400	\$	10,000	-\$2,600		\$	617	10,617
Adjudication		\$	18,000	\$	13,601	\$4,399		\$	1,500	15,101

Description	Budget FY2023		Budget FY2024	Ac	tual Oct- 24	Remaining Budget	24-Nov	PROJECTED
Employee Handbook		\$	2,500	\$	8,056	-\$5,556	\$ 208	8,264
Election/Annual Meeting		\$	19,000	\$	11,534	\$7,466	\$-	11,534
General Counsel		\$	65,000	\$	35,071	\$29,929	\$ 5,417	40,487
Professional Fees-Other/Unallocated		\$	-	\$	8,600	-\$8,600	\$-	8,600
Non-Cash Expenses								
Administrative Depreciation	\$10,704	\$	10,704	\$	9,815	\$889	\$ 892	10,707
Operational Depreciation	\$173,739	\$	173,739	\$	166,961	\$6,778	\$ 14,478	181,439
Sub-Total	\$184,443	\$	184,443	\$	176,776	\$7,668	\$ 15,370	192,146
Total Costs	\$1,377,642	\$ ^	1,477,207	\$ [•]	1,371,563	\$105,644	\$ 125,174	1,496,737
Deduct Depreciation	\$184,443	\$	184,443	\$	176,776	\$7,668	\$ 16,071	192,846
Total Cost Cash Basis	\$1,193,199	\$ ^	1,292,764	\$ *	1,194,788	\$97,977	\$ 109,103	1,303,891
Capital Improvement Projects								
General Capex (Full budget Projected)	\$0	\$	265,557	\$	-	\$265,557	\$ 265,557	265,557
Grand Total Costs	\$1,193,199	\$ ^	1,558,321	\$ ^	1,194,788	\$363,534	\$ 374,660	1,569,448
Cash Basis:								
Excess (Loss) Revenues over Expenses	\$1,129,288	\$	(0)	\$	424,573	\$ 424,573	\$ (222,877)	\$ 201,696

	Water	Water	Budgeted	% of Water	% of
Date	Production	Sales	Sales	Sold	Budgeted Sales
	MG	MG	MG		
Dec	14.987	14.135	10.329	94.3%	37%
Jan	9.152	8.634	6.501	94.3%	33%
Feb	5.836	5.264	10.561	90.2%	-50%
Mar	9.597	8.709	5.505	90.7%	58%
Apr	12.313	11.447	16.269	93.0%	-30%
May	20.970	20.021	18.755	95.5%	7%
Jun	24.073	22.743	20.152	94.5%	13%
Jul	28.870	27.640	28.127	95.7%	-2%
Aug	28.595	27.115	22.407	94.8%	21%
Sept	27.161	25.743	26.026	94.8%	-1%
Oct	24.688	23.664	23.750	95.9%	0%
Nov	10.000	10.000	17.379	100.0%	-42%
Totals	216.242	205.115	205.761	94.9%	-0.31%



